



CHINA RESOURCE NETWORK PRESENTS...

CHINA: Expand & Align your Business for the Opportunities in 2010



FEBRUARY 19th at 9am

Tri-C Corporate College East
Beachwood, Ohio

This is **PEER-TO-PEER** training!

Topics Include:

- Tax Updates for 2009: new tax regulations and current HR concerns in the coming year
- Vendor Negotiation and Management: proven strategies for negotiating with vendors and balancing your supply chain risk in China
- Industrial Sales Roundtable: group discussion with companies that have over 10 years experience selling into China to both government and private customers w/ successful strategies!
- Adjusting your Supply Chain w/ Business Fluctuation: suddenly you need increased (or decreased) supply, how do you manage staffing, raw materials, financing, to adjust to the market?
- Working for a Chinese Company: our CRN intern has just returned from working for a Chinese trading company, doing QC inspections, sourcing product, etc. Work life differences?

Our speakers are industry executives, many of whom have
10+ years experience in China.

Presentations are written in detailed, technical formats and the
speakers will be frank about the challenges, solutions, and the
lessons they learned, with time for Q & A.

**Our 6th year of conferences
providing information and
technical support for
executives in China**

**COST / REGISTRATION
information on the BACK SIDE**

**CRN Member Speakers from: GOJO Industries, BRONX Industries,
LEHMAN BROWN CPA's (China), and more!**

LEHMANBROWN
雷博國際會計
International Accountants

TO REGISTER OR PAY ONLINE: www.chinaresourcenetwork.com/events
For More Information Call: 330-573-5518
EMAIL: virtualoutsourcing@hotmail.com

Your Resource In China
*The China Resource Network is an organization that
brings together China experienced executives in Industry
for networking. We hold conferences throughout the year
—and bring in only the most qualified speakers!*

COST: \$395.00 per person - (reduced to \$325.00 more than three from same company)
Any registration rec'd after 2/14/10- add \$50.00 late fee / CRN Member price = \$195.00 first 4 people

Conference held at: TRI-C Corporate College East (Harvard and 271 exit) Cleveland, OHIO

Conference Registration — China: Advanced Training for Executives

Company Name: _____ Date Submitted: _____

Individual Attending (Name / Title / Email Address)

Company Address: _____

Company Tel: _____ Website: _____

Mail it w/ your check to: International Resource Development, Inc., PO Box 1157, Bath, OH 44210
Or email registration to: virtualoutsourcing@hotmail.com & make payment online
ONLINE PAYMENT INFO: go to chinaresourcenetwork.com/events & use secure PayPal credit card pymt
TEL: 330-338-0250 EMAIL: virtualoutsourcing@hotmail.com

China Resource Network

Who we are: a peer-to-peer networking group for executives looking to participate in a dialogue regarding their business efforts in China.

What is our purpose: to provide a “brain trust” of information for the experienced executive to succeed in China.

Who are our members: Members come from industry and their companies must be actively involved in China.

Who is the facilitator:

Kim Kirkendall, 20 years experience in China is the facilitator.

How can I inquire about joining?:

Contact us by email at:

virtualoutsourcing@hotmail.com

Kim Kirkendall can be reached through;

China Resource Training at: 330-573-5518

**Registration at 8:30am
Breakfast & Lunch Provided
Conference ends at 4pm
Confirmation/Directions will be emailed**

If your reason for not attending other China conferences was because you know more than the speakers.

This event is for you.

Our speakers are selected and pre-qualified with hands on experience in their fields. The presentation content is structured like an in-house training program.

**We train experienced
executives!**